

Retail Goods and Services Expenditures

Marianna Trade Area Area: 261.38 square miles Prepared by Esri

op Tapestry Segments	Percent	Demographic Summary	2022	20
Rural Bypasses (10E)	53.4%	Population	7,104	6,9
Modest Income Homes (12D)	21.9%	Households	2,477	2,4
City Commons (11E)	21.5%	Families	1,575	1,5
Rooted Rural (10B)	3.2%	Median Age	39.5	4
	0.0%	Median Household Income	\$32,789	\$39,6
		Spending Potential	Average Amount	
		Index	Spent	То
pparel and Services		53	\$1,265.25	\$3,134,0
Men's		49	\$225.81	\$559,3
Women's		53	\$441.88	\$1,094,
Children's		54	\$190.08	\$470,
Footwear		54	\$307.37	\$761,
Watches & Jewelry		55	\$80.86	\$200,
Apparel Products and Services (1)		47	\$28.28	\$70,
Computer				
Computers and Hardware for Home U	se	46	\$88.14	\$218,
Portable Memory		46	\$2.29	\$5,
Computer Software		38	\$4.15	\$10,
Computer Accessories		47	\$9.67	\$23,
intertainment & Recreation		56	\$2,048.80	\$5,074,
Fees and Admissions		39	\$326.03	\$807,
Membership Fees for Clubs (2)		40	\$114.28	\$283,
Fees for Participant Sports, excl. Tri	ns	38	\$49.13	\$121,
Tickets to Theatre/Operas/Concerts		38	\$34.61	\$85,
Tickets to Movies		42	\$26.35	\$65,
Tickets to Parks or Museums		51	\$19.79	\$49,
Admission to Sporting Events, excl.	Trips	44	\$31.85	\$78,
Fees for Recreational Lessons	inpo	31	\$49.37	\$122,
Dating Services		49	\$0.67	\$1,
TV/Video/Audio		65	\$871.86	\$2,159,
Cable and Satellite Television Service	°ec	69	\$634.18	\$1,570,
Televisions		58	\$73.72	\$182,
Satellite Dishes		45	\$0.80	\$102,
VCRs, Video Cameras, and DVD Pla	vors	50	\$2.79	\$6,
Miscellaneous Video Equipment	yers	61	\$10.78	\$26,
Video Cassettes and DVDs		55	\$4.83	\$11,
Video Game Hardware/Accessories		57	\$18.73	\$46,
Video Game Software		58	\$10.58	\$26,
Rental/Streaming/Downloaded Vide	0	53	\$10.58	\$104,
Installation of Televisions	0	25	\$42.20	\$104,
Audio (3)		56	\$67.90	ې \$168,
Rental and Repair of TV/Radio/Sour	d Fauinment	151	\$5.08	\$103,
Pets		62	\$516.99	\$1,280,
Toys/Games/Crafts/Hobbies (4)		54	\$70.74	\$1,200,
Recreational Vehicles and Fees (5)		54	\$70.74 \$68.85	\$170,
Sports/Recreation/Exercise Equipmen	t (6)	50	\$102.67	\$254,
Photo Equipment and Supplies (7)		44	\$102.07	\$254, \$57,
Reading (8)		44 46	\$23.00	\$134,3
Catered Affairs (9)		40	\$14.44	\$134,
		57	\$14.44 \$5,987.14	, \$14,830,
Food at Home		59	\$3,667.86	\$14,830, \$9,085,
Bakery and Cereal Products		61		
		60	\$481.76	\$1,193, \$2,006,
Meats, Poultry, Fish, and Eggs			\$809.95	
Dairy Products		56	\$345.35	\$855,-
Fruits and Vegetables Snacks and Other Food at Home (1	0)	55	\$664.98	\$1,647,
Snacks and Uther Food at Home (1	0)	61	\$1,365.82	\$3,383,3
Food Away from Home	,	54	\$2,319.28	\$5,744,8

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.



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	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	39	\$12,189.36	\$30,193,036
Value of Retirement Plans	40	\$45,995.72	\$113,931,393
Value of Other Financial Assets	46	\$4,466.66	\$11,063,912
Vehicle Loan Amount excluding Interest	63	\$2,056.18	\$5,093,152
Value of Credit Card Debt	54	\$1,701.38	\$4,214,321
Health			
Nonprescription Drugs	69	\$121.94	\$302,034
Prescription Drugs	77	\$292.38	\$724,237
Eyeglasses and Contact Lenses	57	\$63.05	\$156,175
Home			
Mortgage Payment and Basics (11)	41	\$4,966.63	\$12,302,354
Maintenance and Remodeling Services	47	\$1,532.32	\$3,795,556
Maintenance and Remodeling Materials (12)	69	\$486.99	\$1,206,278
Utilities, Fuel, and Public Services	65	\$3,687.27	\$9,133,363
Household Furnishings and Equipment			
Household Textiles (13)	55	\$63.78	\$157,973
Furniture	58	\$423.38	\$1,048,707
Rugs	50	\$17.71	\$43,873
Major Appliances (14)	57	\$242.97	\$601,825
Housewares (15)	50	\$50.17	\$124,269
Small Appliances	55	\$32.75	\$81,119
Luggage	48	\$9.08	\$22,492
Telephones and Accessories	43	\$48.98	\$121,326
Household Operations			
Child Care	42	\$250.84	\$621,337
Lawn and Garden (16)	58	\$331.13	\$820,219
Moving/Storage/Freight Express	51	\$41.03	\$101,625
Housekeeping Supplies (17)	59	\$526.07	\$1,303,083
Insurance			
Owners and Renters Insurance	64	\$456.61	\$1,131,012
Vehicle Insurance	65	\$1,374.76	\$3,405,270
Life/Other Insurance	60	\$411.82	\$1,020,071
Health Insurance	61	\$2,865.91	\$7,098,854
Personal Care Products (18)	55	\$313.58	\$776,730
School Books and Supplies (19)	56	\$83.50	\$206,839
Smoking Products	102	\$445.77	\$1,104,178
Transportation			
Payments on Vehicles excluding Leases	65	\$1,931.02	\$4,783,125
Gasoline and Motor Oil	66	\$1,814.75	\$4,495,133
Vehicle Maintenance and Repairs	61	\$773.81	\$1,916,716
Travel	20	+074 40	
Airline Fares	38	\$271.12	\$671,557
Lodging on Trips	47	\$376.34	\$932,201
Auto/Truck Rental on Trips	42	\$26.42	\$65,438
Food and Drink on Trips	48	\$323.05	\$800,186

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Source: Esri forecasts for 2022 and 2027; Consumer Spending data are derived from the 2018 and 2019 Consumer Expenditure Surveys, Bureau of Labor Statistics.



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(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.

(3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/ downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.

(19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

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